

OFFICINA STELLARE

Aero-Space & Defense

New Strategic Contracts

Officina Stellare is the Italian reference listed hub for advanced technologies in Aero-Space & Defense. Integrating optics, electronics, laser communication, and quantum cybersecurity, the Group serves as a mission-critical supplier and strategic European partner in dual-use technologies, combining engineering excellence with industrial agility across the Space Economy.

Commercial Traction Strengthening

Officina Stellare announced two new contract awards totaling €14.5mn, reinforcing momentum across two of its core pillars, high-end Earth Observation Optics and Quantum-Secure Satellite Communications, while further validating product quality and market relevance ahead of the GATG business combination.

Leonardo: €9.2mn for High Resolution EO Optics

Officina Stellare signed a €9.2mn, ~3-year supply contract with Leonardo for high-resolution optical assemblies for LEO Earth Observation telescopes, including engineering and product industrialization. The first flight model is close to completion and delivery under ASI's PLATINO3 program. The award sits within a newly signed framework agreement, supporting potential follow-on orders and confirming OS' positioning as a partner of choice as EO programs shift from prototype phases to scaled deployment.

Thales Alenia Space: €5.3mn for EU Quantum Cryptography

Subsidiary ThinkQuantum was awarded a €5.3mn, 22-month contract with Thales Alenia Space for transmission and reception systems enabling satellite quantum communications within ESA's SAGA program (ARTES/EuroQCI). Economics accrue mainly to ThinkQuantum (€4.8mn vs €0.5mn to Officina Stellare S.p.A.), with phasing of ~55% (2025-26) and 45% (2026-27). The program targets an end-to-end European QKD capability (tamper-evident quantum key exchange for ultra-secure links) marking a tangible step-up from terrestrial deployments to space-grade quantum-secure communications aligned with European sovereignty priorities.

Estimates and Fair Value Confirmed

We view today's releases as high-quality order intake: multi-year/programmatic scope, top-tier counterparties (Leonardo; Thales Alenia Space), and direct exposure to structural European priorities (EO industrialization; EuroQCI). Importantly, traction is visible pre-GATG, supporting the view that OS' product stack is already proven in "prime-grade" contexts, with an increasing role as enabling partner on demanding use cases.

We confirm our estimates and €23.00 p/s fair value, with the investment case increasingly supported by a pipeline of strategic contracts, while the step-up in scale remains linked to Skyloom Europe and the GATG business combination (see our November report for details).

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FAIR VALUE (€) **23.00**

MARKET PRICE (€) **22.20**

MARKET CAP (€mn) (*) **386.1**

KEY FINANCIALS	FY24	FY25E	FY26E
VALUE OF PRODUCTION	22.0	28.4	124.1
EBITDA	4.7	5.8	21.6
EBIT	1.6	1.1	10.6
NET PROFIT	0.4	0.0	5.0
GROUP NET EQUITY	17.3	17.4	138.9
NET DEBT (-) / NET CASH (+)	-12.3	-15.9	18.0
EPSADJ.	0.07	-0.01	0.43
DPS	0.00	0.00	0.00

Source: Officina Stellare (historical figures), Value Track (estimates)

RATIOS AND MULTIPLES	FY24	FY25E	FY26E
EBITDA MARGIN (%)	21.4	20.5	17.4
EBIT MARGIN (%)	7.4	3.9	8.5
NET DEBT / EBITDA (x)	2.6	2.7	nm
NET DEBT / NET EQUITY (x)	0.7	0.9	0.0
ROE (%)	2.6	nm	3.7
EV / SALES (x)	4.3	nm	3.0
EV / EBITDA (x)	20.0	nm	17.1
EV / EBIT (x)	nm	nm	34.7
P / EADJ. (x)	nm	nm	nm

Source: Officina Stellare (historical figures), Value Track (estimates)

STOCK DATA	
MARKET PRICE (€)	22.20
NOSH (mn) (*)	17.4
MARKET CAP (€mn) (*)	386.1
ENTERPRISE VALUE FY26E (€mn)	368.0
FREE FLOAT (%)	22.6
AVG L30D VOLUME ('000)	7,517
RIC / BBG	OS.MI / OS.IM
52 WK MAX - MIN (€)	12.00 - 32.00

Source: Stock Market Data, (*) Post-GATG deal w/out Satellogic Warrants Conversion

Description

Following the business combination with GATG, Officina Stellare has evolved into the Italian reference listed industrial hub for advanced technologies in Aero-Space & Defense. By combining Officina Stellare's excellence in high-end optical systems and its state-of-the-art "Space-Factory" with GATG's long-standing expertise in advanced electronics, the Group now integrates a unique portfolio of capabilities across the most promising segments of the Space Economy and Defense sectors, through subsidiaries such as Skyloom Europe (Laser Communication), ThinkQuantum (Quantum Cybersecurity), Dynamic Optics (Adaptive Optics), Logic (Avionics Systems), Blu Electronic (Space Electronics), Gelco (Defense Electronics), and Sitep Italia (Naval Defense Systems). This vertical integration positions Officina Stellare as a mission-critical supplier and strategic European partner in dual-use technologies, serving leading space agencies, governments, research institutions, and industrial partners by combining end-to-end engineering excellence with operational agility.

Financial Highlights

KEY FINANCIALS (IT GAAP, €mn)	FY24	FY25E	FY26E	FY27E
Value of Production	22.0	28.4	124.1	151.8
y/y (%)	20%	29%	nm	22%
EBITDA	4.7	5.8	21.6	31.3
EBITDA Margin (%)	21.4%	20.5%	17.4%	20.6%
EBIT	1.6	1.1	10.6	17.3
EBIT Margin (%)	7.4%	3.9%	8.5%	11.4%
Net Profit	0.4	0.0	5.0	9.6
y/y (%)	-78%	-109%	nm	91%
Adj. Net Profit	0.4	0.0	5.0	9.6
y/y (%)	-72%	-109%	nm	91%
Net Fin. Position [Net Debt (-) / Cash(+)]	-12.3	-15.9	18.0	19.1
Net. Fin. Pos. / EBITDA (x)	2.6	2.7	nm	nm
Capex	-6.3	-9.6	-27.3	-16.4
OpFCF b.t.	-1.4	-2.3	-22.8	7.9
OpFCF b.t. / EBITDA (%)	<0	<0	<0	25%

Source: Officina Stellare, Value Track Analysis

Investment Case

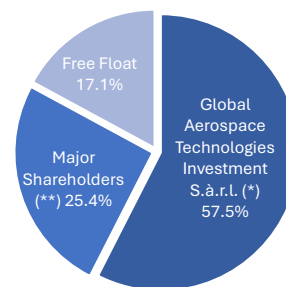
Strengths / Opportunities

- Italian reference listed industrial hub for advanced dual-use technologies in A&D;
- Enhanced scale and vertical integration following the merger with GATG;
- Strategic exposure to the fastest-growing applications of the Space Economy;
- First Italian Space Factory securing fully in-house, end-to-end value chain;
- Trusted enabling partner and mission-critical supplier to market leaders;
- High-level technical-scientific engineering skills, supporting high entry barriers;
- Synergy potential with GATG likely underappreciated.

Weaknesses / Risks

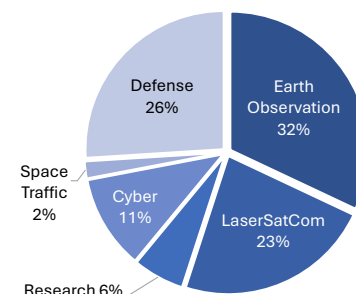
- Capital and talent intensive business, with skilled-labor scarcity;
- Sector volatility linked to geopolitical dynamic and rapid technological shifts;
- Competitive asymmetry when engaging with larger international contractors;
- Integration execution risk with GATG, with synergy realization potentially requiring longer timelines than initially expected.

SHAREHOLDERS' STRUCTURE



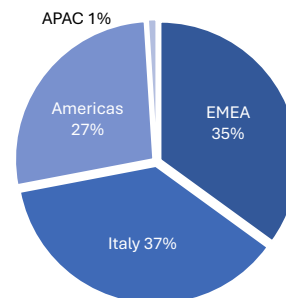
Source: Officina Stellare Post-Merger

REVENUES BY SECTOR



Source: Officina Stellare, 1H25

REVENUES BY GEOGRAPHY



Source: Officina Stellare, 1H25

STOCK MULTIPLES @ FV	FY26E	FY27E
EV / SALES (x)	3.1	2.5
EV / EBITDA (x)	17.7	12.2
EV / EBIT (x)	36.0	22.0
EV / CAP. EMPLOYED	3.2	2.9
OpFCF Yield (%)	nm	2.1
P / E (x)	nm	41.7
P / BV (x)	2.9	2.7
Dividend Yield (%)	0.0	0.0

Source: Value Track Analysis

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